



REQUEST FOR EXPRESSION OF INTEREST: PROVISION OF HYBRID AND ELECTRIC VEHICLES (EV) FOR EACOP FIELD OPERATIONS REFERENCE NO. REQ-00001001

East African Crude Oil Pipeline (EACOP) LTD ("EACOP LTD") invites experienced and reputable companies or organizations to express their interest in the Provision of Hybrid and Electric Vehicles (EV) for EACOP Field Operations.

The EACOP Project involves the construction and operation of an underground and cross-border pipeline to transport crude oil from Lake Albert area in Uganda to eastern coast of Tanzania for export to international markets. The pipeline will run from Kabaale, Hoima District in Uganda to the Chongoleani peninsula in Tanga, Tanzania. The length of the pipeline is 1,443 km, of which 296km will be in Uganda and 1,147 km in Tanzania. In Uganda the pipeline will traverse ten (10) districts and in Tanzania, eight (8) regions comprising of Kagera, Geita, Shinyanga, Tabora, Singida, Dodoma, Manyara and Tanga, 27 administrative District Councils, and 231 Villages.

BRIEF DESCRIPTION OF THE SCOPE OF THE SERVICES: PROCUREMENT SERVICES

EACOP LTD invite Expressions of Interest from qualified and experienced vehicle leasing/rental and fleet service providers for the provision of Hybrid and Electric Vehicles (EV) across various sites in Kagera, Geita, Tabora, Singida, Manyara, Tanga and Dar es Salaam.

The EOI covers the supply, lease, and lifecycle fleet management of the following vehicle categories, suitable for East African operating conditions:

Vehicle Categories & Configuration:

Pick-up Double Cabin 4x4 (Hybrid preferred).

Long-range, high ground clearance, off-road capable.

SUV – 7-Seater (Hybrid / EV).

All-terrain, extended range, suitable for field and executive transport.

Sedan – 5-Seater (EV / Hybrid).

Urban and inter-city use with high energy efficiency.

Shuttle Minibus – 10 to 14 Seaters (EV / Hybrid).

Staff transportation with long daily range.

Minibus – 30 to 40 Seaters (EV / Hybrid / Range-Extended Hybrid).

Camp, logistics base, and workforce mobility.

To ensure operational continuity, vehicles should demonstrate best-in-class range, considering real-world African conditions (heat, terrain, payload):

EV Vehicles:

- Minimum real-world range: 400 – 500 km per full charge.

Hybrid Vehicles:

- Combined driving range: 700 – 900 km.
- Fast-charging or rapid refuelling capability.
- Regenerative braking and energy efficiency optimization.

A. MINIMUM REQUIREMENTS:

- Demonstrated capacity to operate in remote and logistically challenging environments.
- Vehicle availability suitable for East African terrain and climate.
- Fleet leasing or rental model (EACOP will not own the fleet).
- Full maintenance, servicing, and battery health management.
- Provision of charging infrastructure solutions or partnerships.
- Roadside assistance and uptime guarantee.
- Local presence or regional support capacity (Tanzania).
- Compliance with safety, ESG, and emissions standards.
- Experience in oil & gas or industrial project catering and maintenance services.

- Compliance with EACOP health, safety, environmental, and security (HSE&S) standards.
- Ability to mobilize resources quickly and maintain high-quality services throughout the contract duration.
- Employment of local staff and capacity-building plans.
- Monthly preventive maintenance schedules and performance reports.
- Incident and breakdown response reports.

MINIMUM REQUIREMENTS:

Companies or local joint ventures expressing their interest are invited to document their request with:

- Brief description of experience in similar projects, expertise, and capacity to deliver the required scope of services.
- Details of similar projects or activities undertaken providing evidence of qualified and available team, knowledgeable of pipeline regions, and track record of the above-listed experience.
- Valid Business License.
- Appropriate licensing if any from relevant in-country authorities for the provision of the services.
- Proof of registration with the Tanzania Revenue Authority (TRA) and Tax Clearance Certificate for the latest year available.
- Application for registration with the EVURA Local Supplier Service Provider (LSSP) database at the time of submission of the response to this expression of interest is strongly recommended.
- Compliance with Local Content Regulations, 2017 and Local Company definition.
- Experience, performance, and capacity in delivering the Scope of Services outlined above in Tanzania, in compliance with national and international standards.
- Financial capacity to deliver the services required including submission of financial accounts for the past three years.
- Evidence of a in compliance with applicable Local and Industry standards for similar works.
- Proof of Anti-corruption, Anti-bribery, Compliance and Human Rights policies.
- Evidence of a Quality Health, Safety, and Environment (QHSE) Management system, organization, and process in compliance with applicable Local and Industry standards for similar works.

Companies or Organizations which have the ability, capacity, and resources to implement the activities listed above should express their interest by sending an Expression of Interest (EOI) via email, together with the above listed documents through an email to **procurement.tz@eacop.com** (max. email size 20Mb) on or before **17:00 hours** East African Time (EAT), on **5th March 2026**

Email subject shall be: **REQ-00001001 PROVISION OF HYBRID AND ELECTRIC VEHICLES (EV) FOR EACOP FIELD OPERATIONS. Statements of EOI should be no more than ten (10) to twenty (20) pages long.**

All Expression of Interests should be submitted in the English Language.

Note: EACOP LTD will review and assess the documents provided by companies that have expressed interest in accordance with this EOI and conduct evaluations based on internal criteria to determine which companies, or local Joint ventures will be included in the list of pre-qualified companies or local Joint ventures. Only the pre-qualified companies, organizations or local Joint ventures will, after signing a Non-Disclosure Agreement (NDA), receive an invitation to bid as a continuation of the call for tender process. EACOP LTD reserves the right at its sole discretion to make the decision to select or reject a company or local Joint ventures and maintain its decision without having to give reasons to the company or local Joint ventures concerned.