

REQUEST FOR EXPRESSION OF INTEREST (EOI): PROVISION OF INSURANCE / REINSURANCE BROKERAGE SERVICES – TANZANIA

REFERENCE NO. REQ-00001008

The East African Crude Oil Pipeline (EACOP) Ltd invites qualified, experienced, and reputable insurance and reinsurance brokerage firms to express interest in providing brokerage, advisory, placement, and servicing services for the EACOP Project's insurance programme during its initial operational phase.

The EACOP Project involves the construction and operation of a buried, cross-border crude oil pipeline transporting stabilized crude from the Lake Albert region in Uganda to the eastern coast of Tanzania for export to international markets. The pipeline will run from Kabaale in Hoima District, Uganda, to the Chongolean Peninsula, in Tanga, Tanzania. The length of the pipeline is 1,443 km of which 1,147 km will be in Tanzania, traversing eight (8) regions, comprising Kagera, Geita, Shinyanga, Tabora, Singida, Dodoma, Manyara and Tanga passing through a total of 231 villages.

The Project is partly **lender-financed** and subject to lenders' insurance requirements.

BRIEF DESCRIPTION OF THE SCOPE OF THE SERVICES:

The selected broker, acting as broker of record, will provide end-to-end support, including but not limited to:

1. Programme placement and policy servicing:

- Structure, market, and place the agreed insurance and reinsurance programme in international and local markets, meeting all legal, lender, and project-specific requirements.
- Recommend and coordinate appointment of Ugandan and Tanzanian insurers, ensuring compliance with local placement rules.
- Manage policy issuance and premium allocation and invoicing (including reinsurance premium flow).
- Manage claims if any.

2. Lenders' requirements and interfaces:

- Ensure full compliance with lenders' minimum insurance schedules, endorsements, reporting obligations, and notice requirements.
- Proactively coordinate with the lenders' insurance adviser and project stakeholders to obtain approvals and resolve comments, where applicable.

3. Compliance and governance:

- Maintain complete and auditable records, including stewardship reporting.
- Ensure full compliance with sanctions, anti-bribery/anti-corruption, AML, and other regulatory obligations.

4. Value and continuity:

- Propose risk engineering and loss prevention services.
- Demonstrate local content support and benchmarking of insurance market terms and pricing.

MINIMUM REQUIREMENTS:

Interested firms (or eligible local joint ventures) must provide evidence of:

1. Experience & Capability:

- Demonstrate successful placement and servicing of complex, multi-line operational insurance/international reinsurance programmes for large oil & gas projects, including lender-financed projects.
- Proven coordination of international reinsurance markets with local fronting arrangements in East Africa.

- Strong capability in large claims management.
- Adequate resourcing: qualified personnel and dedicated team to EACOP for all aspects of such a programme.
- Ability to interface with a Ugandan broker for the Ugandan part of the insurance programme and have the same international reinsurance broker to ensure a seamless coverage (including potentially through a joint proposal).

2. Legal & Business Registrations:

- Valid Tanzanian brokerage licence, business licence, certificate of incorporation, and BRELA search.
- Proof of Registration with EWURA Local Supplier Service Provider (LSSP) database (or approved application at time of EOI submission).
- Compliance with Petroleum (Local Content) Regulations (2017) and Local Company definition in Tanzania.
- Valid TRA Tax Identification Number (TIN) and Tax Clearance Certificate.
- For joint ventures: provide in-country local partner's licence and operational interface details.

3. Financial Capacity:

- Audited financial statements for the past three (3) years.
- Bank letter of good standing.
- Adequate Professional Indemnity insurance limits.

4. Compliance & Governance:

- Documented Anti-Bribery & Corruption, AML/Sanctions, Conflicts of Interest, Human Rights, and Whistleblowing policies.
- Confirmation of ability to comply with the EACOP Supplier Code of Conduct and applicable international sanctions laws.

Firms or companies which have the ability, capacity, and resources to implement the activities listed above should express their interest by sending an Expression of Interest (EOI) via email, together with the above listed documents to **brokers.tz@eacop.com** (max. email size 20MB) on or before **17:00 hours East African Time (EAT), on 12th February 2026**.

Email subject shall be:

REQ-00001008 PROVISION OF INSURANCE/ REINSURANCE BROKERAGE SERVICES – TANZANIA.

Statements of EOI should be no fewer than ten (10) and no more than twenty (20), excluding appendices (team CVs, licences, financial statements).

All Expressions of Interests should be submitted in the English language.

Note: EACOP Ltd will review and assess the documents provided by companies that have expressed interest in accordance with this EOI and conduct evaluations based on internal criteria to determine which companies, or local joint ventures will be included in the list of pre-qualified companies or local joint ventures. Only the pre-qualified companies or local joint ventures will receive, by signing a Non-Disclosure Agreement (NDA), an invitation to bid as a continuation of the call for tender process. EACOP Ltd reserves the right at its sole discretion to make the decision to select or reject a company or local joint ventures and maintain its decision without having to give reasons to the company or local joint ventures concerned.