

# REQUEST FOR EXPRESSION OF INTEREST: SUPPLY OF AUTOMOTIVE GAS OIL (DIESEL) - TANZANIA REFERENCE NO. REQ-00000905

East African Crude Oil Pipeline (EACOP) Ltd invites experienced and reputable companies or organizations to express their interest in the supply of Automotive Gas Oil (Diesel) to the EACOP Project during the pipeline commissioning and operations phase in Tanzania.

**Project Overview:** The EACOP Project involves the construction and operation of a buried and cross-border pipeline to transport crude oil from the Lake Albert area in Uganda to the eastern coast of Tanzania for export to international markets. The pipeline will run from Kabaale, Hoima District in Uganda to the Chongoleani peninsula in Tanga, Tanzania. The length of the pipeline is 1,443 km, of which 296 km will be in Uganda and 1,147 km in Tanzania. In Uganda the pipeline will traverse two (2) regions which are Western and Central regions and in Tanzania, eight (8) regions comprising of Kagera, Geita, Shinyanga, Tabora, Singida, Dodoma, Manyara and Tanga, 27 administrative District Councils, and 231 Villages.

## SCOPE OF SERVICE:

This Expression of Interest (EOI) seeks to identify qualified and capable suppliers who will provide Diesel fuel meeting the local regulatory standards and EACOP quality specifications for the safe and efficient Commissioning & Operations phase of the EACOP pipeline project.

### Services required include, but not limited to:

#### 1. Product Specification:

Automotive Gas Oil (AGO) conforming to local regulatory standards and EACOP quality requirements, including:

- Sulphur content  $\leq 50$  ppm (Euro 4/5 compliant).
- Cetane Number  $\geq 51$ .
- Density at 15°C: 820–845 kg/m<sup>3</sup>.
- Climate-appropriate cloud points.
- Free from contamination (water, sediments, microbial growth).
- Certified batch test results from accredited laboratories.

#### 2. Supply Volumes:

- Estimated annual volumes (to be confirmed at Tender stage).
- Flexible volumes based on operational demands.

#### 3. Delivery Requirements:

- Bulk supply via ADR-compliant road tankers with calibrated meters and seals.
- 24/7 delivery capability including emergency supply arrangements.
- Supplier to maintain strategic stockholdings to ensure continuous operations.

**Key Locations – Mobile refueling services at remote operational sites include:**

- **Pumping Stations:** PS3 (Muleba/Kagera), PS4 (Mbogwe/Geita), PS5 (Igunga/Tabora), PS6 (Singida/Singida).
- **Pressure Reduction Stations:** PRS1 (Kiteto/Manyara), PRS2 (Handeni/Tanga).
- Marine Terminal and LOF (Tanga Region).

## MINIMUM REQUIREMENTS:

**Companies or Organizations/local joint ventures expressing their interest are invited to submit documentation of their request with:**

- Brief description of minimum 5 years' experience, expertise, and capacity to deliver the required scope of large-scale fuel supply.
- Details of similar projects or activities undertaken/ provide evidence of previous contracts with major industrial or oil & gas clients.
- Valid Business License for trading petroleum products in Tanzania.
- Certificate of Incorporation and recent BRELA search report (attach copy).
- Proof of Registration with the EWURA Local Supplier Service Provider (LSSP) database or a copy of an approved application at the time of submission of the response to this expression of interest is **strongly recommended**.
- Compliance with Local Content Regulations, 2017 and 100% owned by Tanzanians.
- Proof of registration with the Tanzania Revenue Authority (TRA) and Tax Clearance Certificate.
- Financial capacity to deliver the service with a bank confirmation letter including audited financial accounts for the last three years.
- Evidence of Quality, Health, Safety, and Environment (QHSE) management system compliant with local and industry standards, supported by relevant certifications, licenses, and procedures to ensure EACOP HSE compliant including Material Safety Data Sheets (MSDS) provision, product traceability from depot to delivery site, certified and trained tanker drivers for hazardous fuel transport, spill prevention and emergency response plans, and regular equipment inspection and maintenance.
- Proof of Anti-corruption, Anti-bribery, Compliance and Human Rights policies.

Companies or organizations which have the ability, capacity, and resources to implement the activities listed above should express their interest by sending an Expression of Interest (EOI) via email, together with the above listed documents through an email to **procurement.tz@eacop.com** (max. email size 20Mb) on or before **17:00 hours** East African Time (EAT), on **15<sup>th</sup> October 2025** Email subject shall be: **REQ-00000905 SUPPLY OF AUTOMOTIVE GAS OIL (DIESEL) - TANZANIA**. Statements of EOI should be no more than ten (10) to twenty (20) pages long. **All Expressions of Interests should be submitted in the English Language.**

**Note:** EACOP Ltd will review and assess the documents provided by companies that have expressed interest in accordance with this EOI and conduct evaluations based on internal criteria to determine which companies, or local Joint ventures will be included in the list of pre-qualified companies or local Joint ventures. Only the pre-qualified companies or local Joint ventures will receive, by signing a Non-Disclosure Agreement (NDA), an invitation to bid as a continuation of the call for tender process. EACOP Ltd reserves the right at its sole discretion to make the decision to select or reject a company or a local Joint ventures and maintain its decision without having to give reasons to the company or local Joint ventures concerned.